

Steve Shelley personal profile

Contacts

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Background

Steve is a senior international management consultant with more than twenty years experience encompassing major corporates, Big Four, UK, Europe and global emerging markets. Competencies include strategy, change, marketing, HR development, coaching. Has developed a unique holistic performance alignment methodology for clients. Published author and accomplished presenter.

Key skills and competencies

Business performance improvement
Change management
Cross-cultural integration, managing diversity
Executive coaching
Facilitation
Leadership
Strategy
Training
Writing

Sector experience

Agri-business (tea, coffee, horticulture, flowers)
Banking
Education
Energy (oil, electricity)
FMCG
Global consulting firms
Government
Insurance
International development agencies
Manufacturing and distribution
Media and entertainment
Non-government organisations
Pharmaceutical
Security
Telecommunications
Trade associations
Travel and tourism

Track record of blue chip clients

- Barclays
- Coca-Cola
- ExxonMobil
- GSK
- Lafarge
- Shell
- Swire Group
- Unilever
- Vodafone

NGOs, non-profits and development agencies

- Commonwealth Business Council
- Danida
- DFID
- ECHO
- Pembroke House School
- Plan International
- UN Country Management Teams
- UNDP
- USAID
- National Council of NGOs
- World Bank
- UNICEF

Education and qualifications

Bachelor of Science in Mechanical Engineering (Hons, 2.1) Lanchester University

Post-graduate training:

- ◆ Executive Coaching
- ◆ Project Management
- ◆ Human Resources Strategy
- ◆ Total Quality Management
- ◆ Training the Trainer
- ◆ Managing the Consultancy Process
- ◆ Video Production
- ◆ Private Pilot's Licence

Other interests

- ◆ Plays rock and jazz guitar
- ◆ Flying
- ◆ Overland expeditions
- ◆ Writing

Some achievements

- ◆ Creator of the Bottle Bank glass recycling scheme, one of the UK's great social marketing success stories
- ◆ Established emerging market start-up companies
- ◆ Serves on the board of governors, Pembroke House School

Career history

2011 - onwards MANAGING DIRECTOR, STRATEGIC ALIGNMENT LTD, UK
Global business consulting.

1996 - 2010 FRANCHISE HOLDER AND CEO, TACK INTERNATIONAL, EAST AFRICA REGION
Responsible for all aspects of the regional management and operations for this global consulting and human resource development firm. Personally involved in board level assignments for major international clients in strategy, change and performance management in banking, insurance, education, telecommunications, energy, agribusiness sectors and non-profit sectors.

1986 - 1996 MANAGEMENT CONSULTANT, PRICEWATERHOUSECOOPERS (PWC)
Fast track progression through Managing Consultant to Regional Director with the PWC management consultancy practice, gaining wide experience in a variety of assignments and fully responsible for regional consulting activity in the tourism sector and in human resource development. Member of the firm's Executive Committee and responsible for its continuing professional education programme. Left as part of a management buy-out of part of the consultancy business.

1982 - 1986 SALES TECHNICAL AND TRAINING ADVISOR, SHELL OIL COMPANY

Promoted within a year from a role within a territory to national head office providing technical and marketing support and training on fuels and lubricants to staff and clients throughout the southern Africa region.

1974 - 1982 ASSISTANT DIRECTOR, GLASS MANUFACTURERS FEDERATION, LONDON

Fast track progression to Assistant Director of this then high profile British trade association. Responsible for industry environmental and consumer marketing activities across Europe.